

**AMERICAN JEWISH UNIVERSITY**

(A Nonprofit Educational Institution)

**CONSOLIDATED FINANCIAL STATEMENTS**

**YEAR ENDED JUNE 30, 2011**

**AMERICAN JEWISH UNIVERSITY**

(A Nonprofit Educational Institution)

**CONSOLIDATED FINANCIAL STATEMENTS**

**YEAR ENDED JUNE 30, 2011**

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
American Jewish University

We have audited the accompanying consolidated statement of financial position of the American Jewish University (a nonprofit educational institution) (the University) as of June 30, 2011, and the related statements of activities and cash flows for the year then ended. These consolidated financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The prior year summarized comparative information has been derived from the 2010 consolidated financial statements of the University and, in our report dated October 20, 2010, we expressed an unqualified opinion on those consolidated financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 21, 2011 on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

To the Board of Directors  
American Jewish University

Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements of the University taken as a whole. The accompanying schedule of expenditures of federal and nonfederal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Nonprofit Organizations*, and is not a required part of the basic consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic consolidated financial statements taken as whole.

*Green Hasson & Jankis LLP*

September 21, 2011  
Los Angeles, California

**AMERICAN JEWISH UNIVERSITY**

(A Nonprofit Educational Institution)

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

June 30, 2011

With Summarized Totals at June 30, 2010

	<u>2011</u>	<u>2010</u>
<b>ASSETS</b>		
Cash and Cash Equivalents	\$ 2,489,477	\$ 1,430,072
Investments	89,212,762	72,089,200
Other Receivables (Net)	571,390	748,583
Contributions Receivable (Net)	3,971,897	6,367,187
Inventories	111,040	113,510
Prepaid Expenses and Other Assets	373,685	763,949
Notes Receivable	6,272,042	6,222,999
Cash and Cash Equivalents Restricted to Capital Projects	600,000	1,588,558
Property and Equipment (Net)	39,250,662	41,185,233
Collections	-	-
	<hr/>	<hr/>
<b>TOTAL ASSETS</b>	<b>\$ 142,852,955</b>	<b>\$ 130,509,291</b>
	<hr/> <hr/>	<hr/> <hr/>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES:</b>		
Accounts Payable and Accrued Expenses	\$ 5,684,989	\$ 5,968,969
Deferred Revenue	2,071,619	2,007,602
Notes Payable	36,452,746	27,903,095
Liability Under Gift Annuities	444,439	546,282
Interest Rate Swap Agreements	-	1,953,869
	<hr/>	<hr/>
<b>TOTAL LIABILITIES</b>	<b>44,653,793</b>	<b>38,379,817</b>
<b>NET ASSETS:</b>		
Unrestricted	27,557,075	24,802,227
Temporarily Restricted	49,554,376	46,475,288
Permanently Restricted	21,087,711	20,851,959
	<hr/>	<hr/>
<b>TOTAL NET ASSETS</b>	<b>98,199,162</b>	<b>92,129,474</b>
	<hr/> <hr/>	<hr/> <hr/>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 142,852,955</b>	<b>\$ 130,509,291</b>

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements

**AMERICAN JEWISH UNIVERSITY**

(A Nonprofit Educational Institution)

**CONSOLIDATED STATEMENT OF ACTIVITIES**

Year Ended June 30, 2011

With Summarized Totals for the Year Ended June 30, 2010

	2011			Total	2010 Total
	Unrestricted	Temporarily Restricted	Permanently Restricted		
<b>REVENUE AND PUBLIC SUPPORT:</b>					
Tuition and Fees (Net of Scholarships and Financial Aid of \$2,881,843)	\$ 3,842,199	\$ -	\$ -	\$ 3,842,199	\$ 2,975,843
Gifts, Grants and Bequests	5,378,144	1,518,938	32,242	6,929,324	10,553,658
Program, Sales and Services	360,685	-	-	360,685	363,130
Auxiliary Enterprises	5,731,633	-	-	5,731,633	5,759,137
Investment Income	1,644,672	1,349,219	78,525	3,072,416	2,162,625
Other Income	2,513,081	664,299	-	3,177,380	1,395,238
Net Assets Released from Purpose Restrictions	3,658,226	(3,658,226)	-	-	-
<b>TOTAL REVENUE AND PUBLIC SUPPORT</b>	<b>23,128,640</b>	<b>(125,770)</b>	<b>110,767</b>	<b>23,113,637</b>	<b>23,209,631</b>
<b>EXPENSES:</b>					
<b>Program Services</b>					
Academic	7,046,595	-	-	7,046,595	6,862,156
Auxiliary Enterprises	4,367,094	-	-	4,367,094	4,722,956
Department of Continuing Education	2,715,656	-	-	2,715,656	1,925,976
Public Services	122,397	-	-	122,397	121,881
<b>Total Program Services</b>	<b>14,251,742</b>	<b>-</b>	<b>-</b>	<b>14,251,742</b>	<b>13,632,969</b>
<b>Supporting Services</b>					
Management and General	7,360,733	-	-	7,360,733	7,650,276
Fundraising	1,402,874	-	-	1,402,874	1,662,058
<b>Total Supporting Services</b>	<b>8,763,607</b>	<b>-</b>	<b>-</b>	<b>8,763,607</b>	<b>9,312,334</b>
<b>TOTAL EXPENSES</b>	<b>23,015,349</b>	<b>-</b>	<b>-</b>	<b>23,015,349</b>	<b>22,945,303</b>
<b>CHANGE IN NET ASSETS BEFORE OTHER INCOME (LOSS)</b>	<b>113,291</b>	<b>(125,770)</b>	<b>110,767</b>	<b>98,288</b>	<b>264,328</b>
<b>OTHER INCOME (LOSS):</b>					
Unrealized Gains on Investments	3,402,668	3,204,858	124,985	6,732,511	7,338,664
Write-off of Bond Issuance Costs	(486,540)	-	-	(486,540)	-
Change in Value of Liability under Gift Annuities	(23,440)	-	-	(23,440)	(124,601)
Change in Fair Value of Interest Rate Swap Agreements	(251,131)	-	-	(251,131)	(585,773)
<b>TOTAL OTHER INCOME (LOSS)</b>	<b>2,641,557</b>	<b>3,204,858</b>	<b>124,985</b>	<b>5,971,400</b>	<b>6,628,290</b>
<b>CHANGE IN NET ASSETS</b>	<b>2,754,848</b>	<b>3,079,088</b>	<b>235,752</b>	<b>6,069,688</b>	<b>6,892,618</b>
Net Assets - Beginning of Year	24,802,227	46,475,288	20,851,959	92,129,474	85,236,856
<b>NET ASSETS - END OF YEAR</b>	<b>\$ 27,557,075</b>	<b>\$ 49,554,376</b>	<b>\$ 21,087,711</b>	<b>\$ 98,199,162</b>	<b>\$ 92,129,474</b>

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements

# AMERICAN JEWISH UNIVERSITY

(A Nonprofit Educational Institution)

## CONSOLIDATED STATEMENT OF CASH FLOWS

Year Ended June 30, 2011

With Summarized Totals for the Year Ended June 30, 2010

	2011	2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in Net Assets	\$ 6,069,688	\$ 6,892,618
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by (Used in) Operating Activities:		
Depreciation and Amortization	2,210,488	2,268,796
Write-Off of Bond Issuance Costs	486,540	26,300
Net Realized and Unrealized Gains on Investments	(7,771,937)	(7,338,664)
Change in Fair Value of Interest Rate Swap Agreements	251,131	585,773
Change in Value of Liability Under Gift Annuities	23,440	124,601
Contributions Restricted for Endowment	(32,242)	(52,030)
Gain on Sale of Property and Equipment	(1,715,288)	-
Changes in Assets and Liabilities:		
Other Receivables	177,193	(418,913)
Contributions Receivable	2,395,290	(1,699,510)
Inventories	2,470	(4,617)
Prepaid Expenses and Other Assets	(96,276)	41,956
Accounts Payable and Accrued Expenses	(283,980)	(1,841,565)
Deferred Revenue	64,017	335,121
	1,780,534	(1,080,134)
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>		
	1,780,534	(1,080,134)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of Property and Equipment	(960,629)	(4,106,643)
Proceeds from Sale of Property and Equipment	2,400,000	-
Purchase of Investments	(12,953,407)	(2,385,599)
Sale of Investments	3,601,782	3,623,601
Notes Receivable	(49,043)	201,630
	(7,961,297)	(2,667,011)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>		
	(7,961,297)	(2,667,011)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Contributions Restricted for Endowment	32,242	52,030
Cash Transferred from Cash Equivalents		
Restricted to Capital Projects	988,558	3,926,278
Proceeds from Notes Payable	31,675,000	-
Principal Payments on Notes Payable	(23,125,349)	(613,357)
Payment upon Termination of Interest Rate Swap Agreement	(2,205,000)	-
Liability Under Gift Annuities	(125,283)	(189,766)
	7,240,168	3,175,185
<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>		
	7,240,168	3,175,185
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	1,059,405	(571,960)
Cash and Cash Equivalents - Beginning of Year	1,430,072	2,002,032
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	\$ 2,489,477	\$ 1,430,072
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash Paid During the Year for Interest	\$ 1,498,088	\$ 1,336,109

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements

**AMERICAN JEWISH UNIVERSITY**  
(A Nonprofit Educational Institution)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2011**

**NOTE 1 - NATURE OF ORGANIZATION**

The American Jewish University (the University) is a nonprofit educational institution built upon the mission of Jewish Learning, Culture, Ethics, Leadership and Peoplehood. The University's College of Arts and Sciences offers undergraduate programs with majors in bioethics, psychology, liberal studies, business, literature, communication and media, Jewish studies and political science. The University also offers graduate programs in nonprofit management, a master of arts in education, and the first independent Conservative rabbinical school on the West Coast. The University is the site of think tanks such as the Center for Israel Studies and the Sigi Ziering Institute as well as a source for community learning through the Whizin Center for Continuing Education and the Miller Introduction to Judaism. Other resources include the Ostrow Library, Platt Art Gallery, Smalley Sculpture Garden and the Max and Pauline Zimmer Conference Center. The University is accredited by the Western Association of Schools and Colleges (WASC).

The University is the sole member of AJU BBI Holdings LLC. AJU BBI Holdings LLC, in turn, has a 100% ownership interest in a separate corporation, the Brandeis Mutual Water Company, which was established to protect the water rights for one of the University's campuses, the Brandeis-Bardin campus. There was no activity in these companies for the year ended June 30, 2011.

The University also has a 100% ownership interest in ZSRS Fund, LLC. ZSRS Fund, LLC holds notes receivable and a number of minority interests in partnerships that own property in California and Arizona. ZSRS Fund, LLC accounts for these minority interests under the equity method.

On April 12, 2010, the University became the sole member of the Jewish Television Network , a non-profit organization whose primary purpose is to provide cultural and educational information to the Jewish community.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**(a) PRINCIPLES OF CONSOLIDATION**

The accompanying consolidated financial statements include the American Jewish University, AJU BBI Holdings LLC, Brandeis Mutual Water Company, ZSRS Fund, LLC and the Jewish Television Network (collectively, the University). All intercompany transactions and balances have been eliminated upon consolidation.

**(b) BASIS OF PRESENTATION**

The consolidated financial statements have been prepared on the accrual basis of accounting.



# AMERICAN JEWISH UNIVERSITY

(A Nonprofit Educational Institution)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2011

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) ACCOUNTING

To ensure observance of certain constraints and restrictions placed on the use of resources, the accounts of the University are maintained in accordance with the principles of net assets accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into net asset classes that are in accordance with specified activities or objectives. Accordingly, all financial transactions have been recorded and reported by net asset class as follows:

- **Unrestricted.** These generally result from revenues generated by receiving unrestricted contributions, providing services, and receiving income from investments less expenses incurred in providing program related services, raising contributions, and performing administrative functions.
- **Temporarily Restricted.** The University reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from purpose or time restrictions. The University has \$49,554,376 of temporarily restricted net assets at June 30, 2011.
- **Permanently Restricted.** These net assets are received from donors who stipulate that resources are to be maintained permanently, but permit the University to expend all of the income (or other economic benefits) derived from the donated assets. The University has \$21,087,711 of permanently restricted net assets at June 30, 2011.

#### (d) CASH AND CASH EQUIVALENTS

Cash and cash equivalents are short-term, highly liquid investments with maturities of three months or less at the time of purchase. The carrying value of cash and cash equivalents at June 30, 2011 approximates its fair value.

The University maintains its temporary cash investments in bank deposit accounts and other investment accounts which, at times, may exceed federally insured limits. The University has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents. Cash and cash equivalents of permanent endowment funds, held temporarily until suitable long term investment opportunities are identified, are included in investments.

**AMERICAN JEWISH UNIVERSITY**  
(A Nonprofit Educational Institution)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**(e) INVESTMENTS**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at fair value. Investments in hedge funds, for which there is no readily available market, are valued by the University using methods that management believes provide a reasonable estimate of fair value. These methods include initial due diligence and ongoing monitoring by management of investment funds.

Investment purchases and sales are accounted for on a trade-date basis. Realized gains and losses are calculated based upon the underlying cost of the securities traded. Interest and dividend income is recorded when earned. Gains or losses (including investments bought, sold, and held during the year), and interest and dividend income are reflected in the consolidated statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily restricted by donor stipulations or by law.

Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Because of the level of risk associated with certain long-term investments, it is reasonably possible that changes in the values of these investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

Investments are made according to the investment policies, guidelines, and objectives adopted by the University's Board of Directors. Market values of such investments are routinely reviewed by the Investment Committee of the Board of Directors.

The University, through ZSRS Fund, LLC, has ownership interests ranging from 16% to 38% in seven real estate partnerships. The interests are accounted for under the equity method and accordingly, the University records its share of the partnerships' income or loss and distributions as an increase or decrease in the carrying value of these partnership investments.

**(f) ACCOUNTS RECEIVABLE**

Receivables are recorded when billed or accrued and represent claims against third parties that will be settled in cash. The carrying value of receivables, net of the allowance for doubtful accounts, represents their estimated fair value. The allowance for doubtful accounts is estimated based on historical collection trends, type of customer, the age of outstanding receivables and existing economic conditions. If events or changes in circumstances indicate that specific receivable balances may be impaired, further consideration is given to the collectability of those balances and the allowance is adjusted accordingly. Past due receivable balances are written-off when internal collection efforts have been unsuccessful in collecting the amount due. At June 30, 2011, management evaluated the collectability of its receivables and determined that an allowance of \$54,193 for uncollectible receivables was necessary.

# AMERICAN JEWISH UNIVERSITY

(A Nonprofit Educational Institution)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2011

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (g) CONTRIBUTIONS RECEIVABLE

Unconditional contributions, including pledges recorded at estimated fair value, are recognized as revenues in the period received. The University reports unconditional contributions as restricted support if they are received with donor stipulations that limit the use of the donated assets. Conditional promises to give are not included as support until such time as the conditions are substantially met.

#### (h) INVENTORIES

Inventories consist mainly of books and items held for sale in the University's bookstore, and are stated at the lower-of-cost or market and accounted for using the first-in, first-out (FIFO) method.

#### (i) PROPERTY AND EQUIPMENT

Property and equipment are recorded at cost if purchased or at fair value at the date of donation, if donated. Depreciation is provided on a straight-line basis over the estimated useful lives of the related assets as follows:

Buildings	40 Years
Building Improvements	10 Years
Furniture and Equipment	5 Years
Automotive Equipment	5 Years

Expenditures for repairs and maintenance are charged to operations when incurred while renewals and betterments are capitalized.

#### (j) LONG-LIVED ASSETS

The University reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the book value of the assets may not be recoverable. An impairment loss is recognized when the sum of the undiscounted future cash flows is less than the carrying amount of the asset, in which case a write-down is recorded to reduce the related asset to its estimated fair value. No impairment losses were recognized on long-lived assets during the year ended June 30, 2011.

# AMERICAN JEWISH UNIVERSITY

(A Nonprofit Educational Institution)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2011

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **(k) COLLECTIONS**

The University's library collection, fine art works and sculpture collection, which were acquired through contributions and purchases, are not recognized as assets on the consolidated statement of financial position. Purchases of collection items are recorded as decreases in unrestricted net assets in the year in which the items are acquired, or as temporarily or permanently restricted net assets if the assets used to purchase the items are restricted by donors. Contributed collection items are not reflected on the consolidated financial statements. Proceeds from deaccessions or insurance recoveries are reflected as increases in the appropriate net asset classes. Each of the items is cataloged, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously. The collections are subject to a policy that requires deaccessioning proceeds to be used to acquire other items for collections.

#### **(l) GIFT ANNUITIES**

The University has received donations of assets in exchange for distributions of a fixed amount for a specific period of time to the donor or other beneficiaries. Assets contributed by donors under gift annuity agreements and controlled by the University are recognized at fair value with a corresponding liability to beneficiaries of the annuity agreements. The excess of the cash received over the present value of the annuity obligation is recorded as contribution revenue on the date the annuity gift is received and the liability is determined. Such liability is calculated as the present value of the estimated future cash flows to be distributed to the income beneficiaries over their expected lives. To the extent the University is entitled, annuity funds are transferred to operations upon the death of the annuitant. The University monitors reserve funds and is in compliance with guidelines specified by the State of California Department of Insurance. The present value of these liabilities is \$444,439 at June 30, 2011. Amortization of the discount and changes in actuarial assumptions are included in the change in value of the liability under gift annuity agreements in the consolidated statement of activities.

#### **(m) INTEREST RATE SWAPS**

The University uses an overall interest rate risk-management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in interest expense that are caused by interest rate volatility. The University enters into such contracts only with financial institutions of good standing and interest rate swaps are not used for trading or speculative purposes. Interest rate swaps involve the exchange of fixed-rate and variable-rate interest payments between two parties, based on a common notional principal amount and maturity date. Under current accounting standards, all derivative instruments are recognized at their fair values and changes in fair value are recognized in the consolidated statement of activities.

# AMERICAN JEWISH UNIVERSITY

(A Nonprofit Educational Institution)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2011

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (n) REVENUE RECOGNITION AND DEFERRED REVENUE

**Tuition and Fees.** Tuition income is recognized as the educational services are provided. Tuition and fees received by the University for semesters or sessions occurring subsequent to June 30, 2011 are recorded as deferred revenue. Certain federal grants which the University administers and for which it receives reimbursements are subject to inspection and audit by federal granting agencies. The purpose is to determine whether such funds were used in accordance with their respective guidelines and regulations. The amount of expenditures that may be disallowed by the grantor, if any, cannot be determined at this time. The University expects that such amounts, if any, would not have a significant impact on the consolidated financial position of the University.

**Contributions and Grants.** Unconditional contributions, including pledges recorded at fair value, are recognized as revenues in the period received. The University reports unconditional contributions as restricted support if they are received with donor stipulations that limit the use of the donated assets. Conditional promises to give are not included as revenue until such time as the conditions are substantially met.

**Bequests.** Bequests are not recognized as support until all of the following conditions are met: the demise of testator, the amount of the bequest is known, the University is certain that, based on the estate's net assets, the amount bequeathed is realizable and the probate court has declared the will valid.

**Auxiliary Enterprises.** Fees received in advance for conferences and camps are deferred and recognized as income in the period in which the related conferences and camps are held. Program and service revenues are recognized when the related services have been performed.

#### (o) INCOME TAXES

The University is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and the corresponding California provisions.

#### (p) FUNCTIONAL ALLOCATION

The direct costs of providing the University's programs and other activities which are identifiable have been allocated to the related programs or supporting services. Indirect or shared costs are allocated among program and supporting services by the method that best measures the relative degree of benefit.

#### (q) USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues and expenses as of the date and for the period presented. Accordingly, actual results could differ from those estimates.

**AMERICAN JEWISH UNIVERSITY**  
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**(r) COMPARATIVE TOTALS**

The consolidated financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the University's consolidated financial statements for the year ended June 30, 2010, from which the summarized information was derived.

**(s) SUBSEQUENT EVENTS**

The University has evaluated events and transactions occurring subsequent to the consolidated statement of financial position date of June 30, 2011 for items that should potentially be recognized or disclosed in these consolidated financial statements. The evaluation was conducted through September 21, 2011, the date these consolidated financial statements were available to be issued. No such material events or transactions were noted to have occurred.

**NOTE 3 - INVESTMENTS**

Investments at June 30, 2011 consist of the following:

Mutual Funds - Equity	\$ 24,167,648
Mutual Funds - Fixed Income	25,646,625
Equity Securities	3,233,827
Corporate Bonds	630,679
Israel Bonds	60,000
Private Equity Funds	6,203
Hedge Funds	27,693,819
Mutual Water Company	75,000
Real Estate Partnerships	<u>7,698,961</u>
<b>TOTAL INVESTMENTS</b>	<b><u>\$ 89,212,762</u></b>

Investments are generally pooled and managed under various asset diversification strategies, depending upon the specific pool's objectives, and to avoid significant concentrations of market risk. Under the University's endowment spending policy, certain amounts (based on percentage of the investment value of the endowment) are appropriated to support current operations.

At June 30, 2011, the University has commitments to make additional capital contributions to invest in the various hedge funds of \$3,988,857.

Investments held for gift annuities are segregated and included in corporate bonds and equity securities in the above investment schedule. The balance was \$867,677 at June 30, 2011.

**AMERICAN JEWISH UNIVERSITY**  
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 3 - INVESTMENTS** (continued)

ZSRS Fund, LLC, a wholly-owned subsidiary of the University, holds interests in the following partnerships, which are accounted for under the equity method:

Partnership	Ownership Percentage	Carrying Value
10 <sup>th</sup> Street Ziegler Partnership	16.67%	\$ 312,655
29 <sup>th</sup> Avenue Arizona Partnership	16.67%	230,195
Santa Marina Industrial Building LLC	16.67%	905,161
Circle Partnership	37.77%	1,389,353
Glen Development Company	15.96%	2,594,673
Standard Saybrook Associates	16.67%	745,685
WPI Properties, Ltd	19.36%	1,521,239
<b><i>TOTAL PARTNERSHIPS</i></b>		<b>\$ 7,698,961</b>

The University's investment in the Brandeis Mutual Water Company represents a wholly-owned investment in a separate corporation formed to protect the University's interest in the natural water source attached to a local water district serving the Brandeis-Bardin campus. The investment allows the University to buy its water from the local water district at cost. Brandeis Mutual Water Company has \$75,000 in assets. There was no activity in the company for the year ended June 30, 2011.

Investment income reflected in the consolidated statement of activities consists of realized gains of \$1,039,424 and interest and dividend income of \$2,032,992, for a total of \$3,072,416 for the year ended June 30, 2011.

**NOTE 4 - CONTRIBUTIONS RECEIVABLE**

Contributions receivable at June 30, 2011 are due to be received as follows:

Due in 1 Year	\$	3,334,799
Due in 2-5 Years		827,667
<b><i>TOTAL</i></b>		4,162,466
Less:		
Allowance for Doubtful Contributions Receivable		(83,056)
Discount to Reflect Present Value of Contributions Receivable (Discount Rates Ranging from 0.35% to 6.03%)		(107,513)
<b><i>TOTAL CONTRIBUTIONS RECEIVABLE (NET)</i></b>	<b>\$</b>	<b>3,971,897</b>

**AMERICAN JEWISH UNIVERSITY**  
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 5 - NOTES RECEIVABLE**

The following three promissory notes were acquired as part of the contribution of ZSRS Fund, LLC:

Promissory note collateralized by a deed of trust from Glen Development Company in the amount of \$5,675,639. The note has a fixed interest rate of 7.25% and matures on July 31, 2014. Terms of the note require monthly interest-only payments of \$33,053.	\$ 5,439,289
Promissory note collateralized by a deed of trust from Circle Partnership in the amount of \$1,595,636. The note has a fixed interest rate of 6% and matures on December 31, 2015. The terms of the note require monthly interest-only payments of \$3,264.	652,753
Promissory note collateralized by a deed of trust in the amount of \$180,000. The note has a fixed interest rate of 7.25% and matures on October 27, 2011. Terms of the note requires monthly interest-only payments of \$1,088.	<u>180,000</u>
<b><i>TOTAL NOTES RECEIVABLE</i></b>	<u>\$ 6,272,042</u>

The future maturity of notes receivable at June 30, 2011 is as follows:

<b>Years Ending June 30</b>	
2012	\$ 180,000
2013	-
2014	-
2015	5,439,289
2016	<u>652,753</u>
<b><i>TOTAL</i></b>	<u>\$ 6,272,042</u>



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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 6 - PROPERTY AND EQUIPMENT**

Property and equipment at June 30, 2011 consist of the following:

Land	\$ 3,399,104
Buildings and Improvements	61,979,207
Furniture and Equipment	4,463,817
Automotive Equipment	115,261
Construction in Progress	<u>1,174,936</u>
<b>TOTAL</b>	<b>71,132,325</b>
Less: Accumulated Depreciation	<u>(31,881,663)</u>
<b>PROPERTY AND EQUIPMENT (NET)</b>	<b><u>\$ 39,250,662</u></b>

Depreciation expense for the year ended June 30, 2011 was \$2,210,488.

Buildings and improvements include the two campuses in Los Angeles and Simi Valley, California.

**NOTE 7 - NOTES PAYABLE**

The University is obligated under the following borrowing arrangements at June 30, 2011:

\$31,675,000 Mortgage Loan from an Insurance Company; Principal Due Annually and Interest Due Quarterly at 4% Per Annum; Collateralized by Land and Buildings; Due October 31, 2020 with a Balloon Payment of All Remaining Outstanding Principal and Accrued Interest	\$ 31,595,000
\$4,000,000 Line of Credit with a Financial Institution, Guaranteed by a Third-Party Donor Trust; Interest at the Prime Rate Less 0.75%; Due on April 1, 2013	3,951,595
Note Payable to a Financial Institution; Principal and Interest Due Monthly at 4%; Secured by Land and Buildings; Maturing on July 16, 2024	801,151
Note Payable to the University Of Judaism Foundation; Interest Due Quarterly at 1% below the Prime Rate; Due on Demand; Uncollateralized	100,000
Note Payable to Board Member; Non-Interest-Bearing; Due on Demand	<u>5,000</u>
<b>TOTAL NOTES PAYABLE</b>	<b><u>\$ 36,452,746</u></b>

The proceeds of the mortgage loan were used to (i) redeem the two 30-year California Educational Facilities Authority (CEFA) bonds: 1998 Series A and Series B bonds (ii) pay off a line of credit with a financial institution; and (iii) repay a small business administration term loan. Bond issuance costs of \$486,540 were written off concurrent with the redemption of the bonds and the interest rate swap agreements were settled with a payment of \$2,205,000.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 7 - NOTES PAYABLE** (continued)

In February 2011, the University entered into a \$7,000,000 uncommitted revolving line of credit agreement with a financial institution. The facility is collateralized by investments, payable on demand and with a spread of 1%. There were no draws on this line of credit at June 30, 2011.

The notes payable mature as follows:

<b>Years Ending June 30</b>	
2012	\$ 661,140
2013	4,505,488
2014	562,252
2015	565,603
2016	649,091
Thereafter	<u>29,509,172</u>
<b>TOTAL</b>	<u>\$ 36,452,746</u>

The prime rate was 3.25% at June 30, 2011.

The notes payable contain certain covenants and restrictions including the maintenance of a loan-to-value ratio of 70%.

**NOTE 8 - FAIR VALUE MEASUREMENTS**

The University has implemented an accounting standard for those assets (and liabilities) that are re-measured and reported at fair value at each reporting period. This standard establishes a single authoritative definition of fair value, sets out a framework for measuring fair value based on inputs used, and requires additional disclosures about fair value measurements. This standard applies to fair value measurements already required or permitted by existing standards.

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets (or liabilities). Fair values determined by Level 2 inputs utilize data points that are observable such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs are unobservable data points for the asset (or liability) and include situations where there is little, if any, market activity for the asset (or liability).

The following table presents information about the University's assets and liabilities that are measured at fair value on a recurring basis at June 30, 2011 and indicates the fair value hierarchy of the valuation techniques utilized to determine such fair value:

**AMERICAN JEWISH UNIVERSITY**  
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 8 - FAIR VALUE MEASUREMENTS** (continued)

	Year Ended June 30, 2011	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Mutual Funds - Equity	\$ 24,167,648	\$ 24,167,648	\$ -	\$ -
Mutual Funds - Fixed Income	25,646,625	25,646,625	-	-
Equity Securities	3,233,827	3,233,827	-	-
Corporate Bonds	630,679	-	630,679	-
Israel Bonds	60,000	-	60,000	-
Private Equity Funds	6,203	-	-	6,203
Hedge Funds	27,693,819	-	-	27,693,819
<b>TOTAL INVESTMENTS AT FAIR VALUE</b>	<b>\$ 81,438,801</b>	<b>\$ 53,048,100</b>	<b>\$ 690,679</b>	<b>\$ 27,700,022</b>
Liability under Gift Annuities	\$ 444,439	\$ -	\$ -	\$ 444,439
<b>TOTAL LIABILITIES AT FAIR VALUE</b>	<b>\$ 444,439</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 444,439</b>

The fair values of marketable securities within Level 1 were obtained based on quoted market prices at the closing of the last business day of the fiscal year.

The bonds within Level 2 were valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer.

In accordance with ASC 820, *Fair Value Measurements and Disclosures*, the fair value of the marketable securities within Level 3 was based on the net asset value per share (NAV) of units held by the University. The NAV is determined by the asset managers based on the value of underlying investments within the funds.

Level 3 marketable securities are invested in a number of strategies including, but not limited to, emerging market, publicly traded equities, fixed income, commodity and currency trading. Investments are valued using the NAV provided by the fund managers. All lock-up periods on the funds have expired and redemptions can be made monthly, daily, or quarterly. Unfunded commitments at June 30, 2011 were \$3,988,857.

The fair value of the liability under gift annuities within Level 3 was determined as described in Note 2(l).

**AMERICAN JEWISH UNIVERSITY**  
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 8 - FAIR VALUE MEASUREMENTS** (continued)

The University recognizes transfers at the beginning of each reporting period. Transfers between Level 1 and 2 investments generally relate to whether a market becomes active or inactive. There were no transfers between Level 1 and 2 investments for the year ended June 30, 2011. The transfers between Level 2 and 3 investments relate to whether significant relevant observable inputs are available for the fair value measurement in their entirety and when redemption rules become more or less restrictive. There were no transfers between Level 2 and 3 investments for the year ended June 30, 2011.

Changes in Level 3 measurements for the year ended June 30, 2011 are as follows:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)		
	Private Equity Funds	Hedge Funds	Liability Under Gift Annuities
Beginning Balance	\$ 6,203	\$ 17,825,936	\$ 546,282
Purchases/Subscriptions	-	8,738,157	-
Sales/Settlements	-	(1,198,462)	(101,843)
Realized Gains	-	160,610	-
Unrealized Gains	-	2,167,578	-
<b><i>ENDING BALANCE</i></b>	<b><i>\$ 6,203</i></b>	<b><i>\$ 27,693,819</i></b>	<b><i>\$ 444,439</i></b>

**NOTE 9 - NET ASSETS**

Net assets are available for the following purposes at June 30, 2011:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
General Endowment Funds	\$ -	\$ -	\$ 18,720,080	\$ 18,720,080
Endowment Funds Held for Scholarships	-	-	2,367,631	2,367,631
General Fund	13,711,141	2,695,052	-	16,406,193
Gift Annuities	-	591,113	-	591,113
Property and Equipment Fund	-	6,961,848	-	6,961,848
Other Funds	13,845,934	39,306,363	-	53,152,297
<b><i>TOTAL INVESTMENTS AT FAIR VALUE</i></b>	<b><i>\$ 27,557,075</i></b>	<b><i>\$ 49,554,376</i></b>	<b><i>\$ 21,087,711</i></b>	<b><i>\$ 98,199,162</i></b>

# AMERICAN JEWISH UNIVERSITY

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2011

### NOTE 10 - ENDOWMENTS

The University's endowments consist of more than 80 individual donor-restricted funds established for a variety of purposes. Endowment funds are established by donor-restricted gifts and bequests to either provide a permanent endowment, which is to provide a permanent source of income to the University, or a term endowment, which is to provide income for a specified period to the University.

The University's management understands California State law as (1) requiring the preservation of the fair value of the original gifts as of the gift date of the donor restricted endowment funds, absent donor stipulations to the contrary and (2) allowing the spending of income and gains on permanently restricted endowments, absent explicit donor stipulations that all or a portion of such gains be maintained in perpetuity. The University therefore appropriates for expenditure or accumulate so much of an endowment fund as the Board determines is prudent for the uses, benefits, purposes and duration for which the endowment fund is established. In making a determination to appropriate or accumulate, the Board acts in good faith and with care that an ordinary prudent person in a like position would exercise under similar circumstances, keeping in mind the continued existence of the program the gift was intended to support.

The University's investment objectives are to provide the University with a rate of growth equal to or exceeding the University's annual draw rate or the rate of inflation whichever is higher. The endowment assets are to be invested as a balanced portfolio consisting of equity, fixed income, cash equivalent securities and other assets with due regard to preservation and growth of principal.

The University's spending policy is designed to provide for positive growth in the market value of its endowment, net of distributions, over an extended period of time. In establishing this policy, the Board of Directors considered the long-term expected return of the endowment investment pool and the goal of maintaining the purchasing power of the endowment assets. Over the long term, the current spending policy is designed to return a net positive gain in market value (growth) after spendable transfers. The annual rate for spendable transfers, distributed quarterly, is decided on by the Board of Directors, in the current year, this rate was on average 5% to 6% of each endowment's spending base. The spending base is calculated by using a 3-year average market value of each endowment's investments.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the University to retain as a fund of perpetual duration. There were no deficiencies of this nature reported in unrestricted net assets at June 30, 2011.

**AMERICAN JEWISH UNIVERSITY**  
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2011

**NOTE 10 - ENDOWMENTS** (continued)

<b>Endowment Net Asset Composition by Type of Fund at June 30, 2011</b>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-Restricted	\$ -	\$ 1,002,569	\$ 21,087,711	\$ 22,090,280
<b>Changes in Endowment Net Assets for the Year Ended June 30, 2011</b>				
Endowment Net Assets -				
Beginning of Year	\$ -	\$ 230,677	\$ 20,851,959	\$ 21,082,636
Contributions	-	-	32,242	32,242
Investment Income	-	69,622	64,941	134,563
Net Realized and Unrealized Gains	-	1,240,879	138,569	1,379,448
Appropriation of Endowment Assets for Expenditure	-	(538,609)	-	(538,609)
<b><i>ENDOWMENT NET ASSETS - END OF YEAR</i></b>	<b>\$ -</b>	<b>\$ 1,002,569</b>	<b>\$ 21,087,711</b>	<b>\$ 22,090,280</b>

**NOTE 11 - PENSION PLANS**

The University has a defined contribution pension plan covering substantially all of its full-time executives and employees. The plan is fully funded currently by payments to the various plan trustees. Payments to the plan totaled \$258,885 for the year ended June 30, 2011.

**NOTE 12 - RELATED PARTY TRANSACTIONS**

The University is a designated beneficiary of the University of Judaism Foundation (the "Foundation"). The Foundation was established in 1980 by officers of the University to support the University and other public charities, as defined by the Internal Revenue Code. Under the terms of the Foundation's incorporating documents, the University receives a minimum of approximately 35% of the Foundation's annual income. Additional income amounts, as well as the principal of the Foundation, may be received by the University based upon annual designations of the Foundation's members. During the year ended June 30, 2011, the Foundation distributed \$9,360 to the University.

In addition, included in notes payable (see Note 7) is a \$100,000 loan by the Foundation to the University. During the year ended June 30, 2011 the University paid \$2,250 of interest on this loan. Included in accounts payable and accrued expenses is a \$25,000 loan by the Foundation to Jewish Television Network, the loan is non-interest bearing and payable on demand.

The University is also the recipient of a non-interest-bearing note (see Note 7) made by a member of the Board of Directors, which is payable by the University on demand.

Included in the consolidated statement of activities is program revenue of \$80,688 and \$343,860 of expenses related to Jewish Television Network, which resulted in a net loss of \$263,172 that has been included in the consolidated change in net assets before other income (loss) for the year ended June 30, 2011.

**AMERICAN JEWISH UNIVERSITY**

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SUPPLEMENTAL SCHEDULE

YEAR ENDED JUNE 30, 2011

**AMERICAN JEWISH UNIVERSITY**

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**SCHEDULE OF EXPENDITURES OF FEDERAL  
AND NONFEDERAL AWARDS  
as of June 30, 2011**

	<u>Passed through Grantor's Number</u>	<u>Contract and/or Federal CFDA Number</u>	<u>Disbursements or Expenditures</u>
<b>FEDERAL AWARDS</b>			
Agency/Program Grant Title			
<b>MAJOR AWARDS</b>			
U.S. Department of Education			
Federal Supplemental Educational Opportunity Grants Program (FSEOG)	-	84.007	\$ 12,713
Federal Direct Student Loans (DIRECT LOAN)	-	84.268	2,427,139
Federal Work-Study Program (FWS)	-	84.033	32,374
Federal Pell Grant Program (PELL)	-	84.063	167,900
Academic Competitiveness Grants (ACG)	-	84.375	750
			<hr/>
<b>TOTAL U.S. DEPARTMENT OF EDUCATION</b>			<b>2,640,876</b>
			<hr/>
<b>TOTAL FEDERAL AWARDS</b>			<b>2,640,876</b>
<b>STATE AND LOCAL AWARDS</b>			
California Student Aid Commission			
(Cal Grant)	-	-	145,792
			<hr/>
<b>TOTAL STATE AND LOCAL AWARDS</b>			<b>145,792</b>
			<hr/>
<b>TOTAL FEDERAL AND NONFEDERAL AWARDS</b>			<b>\$ 2,786,668</b>
			<hr/> <hr/>

**Summary of Significant Accounting Policies**

1. Basis of Accounting - The Schedule of Expenditures of Federal and Nonfederal Awards has been reported on the accrual basis of accounting.
2. American Jewish University is exempt from income taxation under Internal Revenue Code Section 501(c)(3) and California Revenue Taxation Code Section 23701d.

See Independent Auditors' Report